

Improving productivity at HP Fermetures



TVHconsulting

the ERP expert



AN SME WITH 170 STAFF LOCATED IN THE LANDES REGION OF FRANCE NEAR BIARRITZ,

«Fermetures Henri Peyrichou», also known as «HP Fermetures & Menuiseries» offers a wide range of window and door products for both professionals and individuals.

ITS BUSINESS:

providing complete solutions for doors and windows and window/door frames to joiners, locksmiths, and those installing doors, windows and blinds.

THE CHALLENGES OF THIS SECTOR:

- Improve the productivity of companies
- Control the quality of products, production costs and negotiate attractive purchase prices
- Cope with difficulties in recruitment and manage projects by transaction
- Move towards new trends in sustainable development

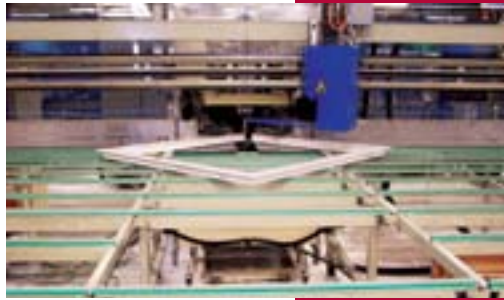
HP fermetures chose Project Management, based on the Microsoft Dynamics AX solution and developed by TVH Consulting.

This sector-specialised software package was compelling because of its intuitiveness, its openness and its adaptability to the company's business. The solution provides pervasive interoperability with Microsoft's environment (MS Office software and SharePoint). TVH Consulting is offering and integrating a complete solution for running this activity, which contributes to the company's growth.

A PROJECT FOCUSED ON PRODUCTIVITY IMPROVEMENT

« The information system had got to the point where it was barely able to cope. It was inflexible and could not communicate with other applications, particularly business solutions such as the WinPro joinery software. The company also had to improve its productivity and acquire an ERP solution that met their requirements for development » explains Nathaly IGAU, the group's IT manager.





The immediats benefits of CAMAX



Nathaly Igau explains the contributions of TVH Consulting's vertical solution:

« Microsoft Dynamics AX gives us an integrated 360° view of our production. Furthermore, the joint use of WinPro and Cameleon lets us dynamically configure our products and satisfy our customers by offering them customised solutions».

« Today, for sales people, CRM is essential. From automating e-mails to recording appointments, the CRM application centralises all sales information in a form that is structured and available in real time »

« The User interface very similar to Microsoft Outlook facilitates navigation in the ERP Solution. For example, you can easily import data from the ERP solution into Microsoft Excel, then process, simulate, adjust and reimport the data into Microsoft Dynamics AX »

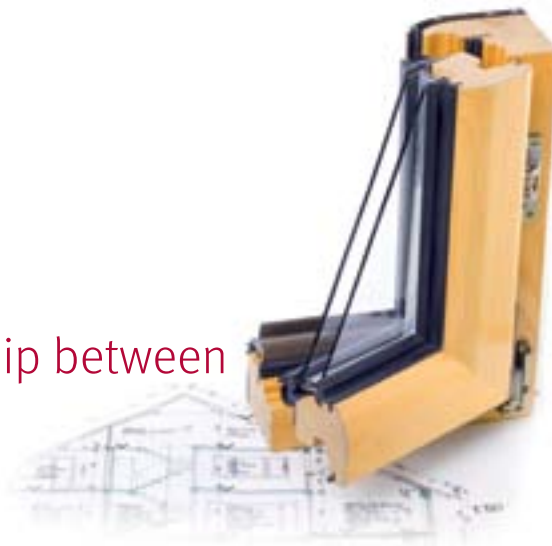
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THE 8 STRONG POINTS

of the Microsoft Dynamics
AX Project Management
solution, created and
integrated by TVH
Consulting

- › A solution for manufacturing and distributing the project or service in accordance with the customer's specifications
- › The assurance of controlling financial and technical monitoring by transaction
- › Simplified configuration through pre-configured business processes
- › A production solution integrated with purchasing of research, subcontracting and a strong requirement for traceability at all stages of service provision, from monitoring by the final customer until final delivery of the product
- › Functionalities covering the entire ERP process, which are adaptable according to the legislation and internal processes
- › A scalable solution that follows the company's strategy and objective to modernise production facilities
- › An ideal solution for internationally development
- › Flexibility to cope with specific requests from customers and for delivering a high-quality service

The benefits of the partnership between **TVH Consulting & Microsoft Dynamics**



- TVH Consulting R&D Team developing vertical solutions on Microsoft Dynamics AX
- Internal teams that scrupulously apply Microsoft's best practices in terms of technical and functional audit, translation and development
- A clear roadmap from Microsoft on the future development of the product and the guarantee from TVH Consulting concerning new versions of its vertical solutions
- The long-term sustainability of TVH Consulting and Microsoft
- The reliability of TVH Consulting's teams and significant experience in rolling out international projects
- Expertise in the use of a powerful technology allowing personalisation of requirements in managing the transaction
- An ERP solution that is intuitive, open and adaptable to companies' businesses, with pervasive interoperability with the Microsoft environment (MS Office software and SharePoint)



2010 Microsoft Dynamics
ISV of the Year
France



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