



Press Release – January 20, 2015

ERP & Agricultural Cooperatives: ADAX, a strategic choice for Group Acolyance's

Acolyance is an agricultural and wine cooperative group, present in 8 departments in France (Oise, Somme, Nord, Seine et Marne, Aisne, Aube, Marne, Ardennes). With 3500 coop-partner farmers, 7000 wine growers, 31 Board Members and 450 employees, Acolyance is based off a modern and innovative business model which focuses on People and Proximity.

Its business segments into two divisions: the first of which being agriculture which includes agricultural advisory, input selling and services, going-to-market with more than 1.5 million tons of annual collection, and the production and sale of seeds. Acolyance's second division is distribution; the group has a network of 27 point of sales including garden centers, DIY stores that available to professionals and the general public, and landscapers who supply and advise to businesses and consumers alike.

Faced with specific industry challenges, Acolyance maintains an ambitious strategy to deal with price volatility, lot traceability, market concentration and changing business.

Within this context, the group needed an information system that could cover an extended functional scope. Their information systems would have to support the group's growth, all while taking into account sector specificities and the group's requirements. The IS had to be scalable and user-friendly, optimize business processes, facilitate communications with coop-associates and partners, and easily incorporate new business activities.

After a bidding process in May 2013, Acolyance chose the vertical solution ADAX (Advanced Distribution for Microsoft Dynamics AX) developed and integrated by TVH Consulting. ADAX met the specific challenges of distribution within agricultural cooperatives. TVH Consulting continues to manage the solution integration and implementation is underway.

"The difference was the reliability and scalability of Microsoft Dynamics AX; its robust functional coverage and easy-to-use structure aligned perfectly with the ADAX vertical for cooperatives. We chose TVH Consulting because of their extensive experience in food distribution, their effective approach as a partner integrator, and shared values with Acolyance," explains Olivier Bacon, Director of Operations at Acolyance.

The project will cover the following scope:

- Organizational scope: headquarters, points of sale, distribution center and storage silos*
- Functional scope: Accounting for corporate and members, repository of products and people, purchases and supplies, store distribution, warehouse and transport management*
- Industry scope: Book-keeping of member accounts (capital, shares, deposits, statements, compensation, members who with multi-company accounts), distribution of member products to sales outlets (stores/ points of sale), deliver agro-supplies and crops (cereals)*

A propos de TVH Consulting

Founded in 2003, TVH Consulting is an international independent software company specialized in systems integration, business consulting and hosting of major international ERP solutions. In our R&D centers, we develop targeted, industry solutions for medium and large enterprises in the following industries: food & beverage, agri-cooperatives, specialized distribution, distribution suppliers, and dermo-cosmetic pharmaceuticals. Headquartered in Europe, TVH Consulting is an international company present in African as well as North & South American markets, where we distribute solutions through a solid network of Tier 1 global partners. TVH Consulting delivers complete project engagement and long term commitments to our clients- the foundations for empowering business.

Pour en savoir plus : www.tvhconsulting.com / www.adax-erp.com

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